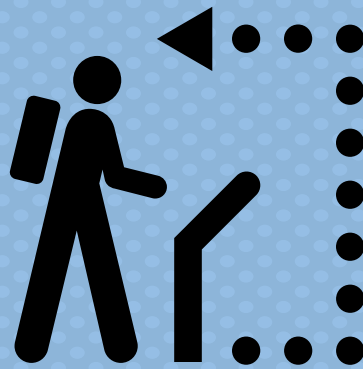


BAM! Complete Guide to Acronyms

by Robert Baird



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A guide to abbreviations commonly
used in the performing arts field

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BAM! Complete Guide to Acronyms in Arts Presenting

The world of arts presenting is filled with acronyms and people new to the field will be subjected to incomprehensible abbreviations. This guide is designed to take the mystery out of these shortened forms. It is not possible to include every acronym because each area of the arts has its very own vocabulary, but I have tried to list the main ones in each area. If you can, take some time to explore the organizations and increase your knowledge of the field. – Robert Baird

ACRONYM	MEANING	WEBSITE
AAA	American Arts Alliance	www.americanartsalliance.org
AACT	American Association of Community Theatre	www.aact.org
AAPPAC	Association of Asia Pacific Performing Arts Centres	www.aappac.net
ABT	American Ballet Theatre	www.abt.org
ACDA	American Choral Directors Association	www.acda.org
ACG	Arts Consulting Group	www.artsconsulting.com
ACTRA	Association of Canadian Television and Radio Artists	www.actra.ca
ACUCA	Association of College and University Community Arts Administrators	Became APAP
ACUCM	Association of College and University Concert Managers	Became APAP
ADISQ	Association Québécoise de l'industrie du disque, du spectacle et de la vidéo	www.adisq.com
AE	Actors' Equity Association	www.actorsequity.org
AFM	American Federation of Musicians	www.afm.org

AFTRA	American Federation of Television and Radio Artists	www.aftra.org
AGMA	American Guild of Musical Artists	www.musicalartists.org
AGVA	American Guild of Variety Artists	www.agvausa.com
AMPTP	Alliance of Motion Picture and Television Producers	www.amptp.org
AMW	Arts Midwest	www.artsmidwest.org
ANW	Arts Northwest	www.artsnw.org
APA	Arizona Presenters Alliance	www.azpresenters.org
APA	Atlantic Presenters Association	www.atlanticpresenters.ca
APACA	Australian Performing Arts Centres Association	www.apaca.com.au
APAM	Australian Performing Arts Market	www.performingartsmarket.com.au
APAP	Association of Performing Arts Presenters	www.apap365.org
APCA	Association for the Promotion of Campus Activities	www.apca.com
APNNE	Arts Presenters of Northern New England	www.apnne.org
APPAN	Asia Pacific Performing Arts Network	www.culture360.asef.org/organisation/asia-pacific-performing-arts-network-appan
ASCAP	American Society of Composers, Authors and Publishers	www.ascap.com
ASPS	American Songbook Preservation Society	www.greatamericansongbook.org
ATAA	Arts Touring Alliance of Alberta	www.artstouring.com
ATPAM	Association of Theatrical Press Agents and	www.atpam.com

	Managers	
AWME	Australasian Worldwide Music Expo	www.awme.com.au
BAM!	Baird Artists Management Consulting	www.bairdartists.com
BAM	Brooklyn Academy of Music	www.bam.org
BCTC	British Columbia Touring Council	www.bctouring.org
BMI	Broadcast Music, Inc.	www.bmi.com
CAA	Canadian Authors Association	www.canauthors.org
CAA	Creative Artists Agency	www.caa.com
CAAMA	Canadian Association for the Advancement of Music & the Arts	www.caama.org
CAEA	Canadian Actors' Equity Association	www.caea.com
CAFE	Canadian Association of Fairs and Exhibitions	www.canadian-fairs.ca
CANSCAIP	Canadian Society of Children's Authors, Illustrators and Performers	www.canscaip.org
CAPACOA	Canadian Arts Presenting Association/l'Association canadienne des organismes artistiques	www.capacoa.ca
CARAS	Canadian Academy of Recording Arts and Science	www.carasonline.ca
CBC	Canadian Broadcasting Corporation	www.cbc.ca
CCA	Canadian Conference of the Arts	www.ccarts.ca
CCI	Community Concert Impresarios	Became Ontario Presents www.ontariopresents.ca

CCMA	Canadian Country Music Association	www.ccma.org
CDA	Canadian Dance Assembly	www.dancecanada.ca
CFM	Canadian Federation of Musicians	www.cfmusicians.org
CHRC	Cultural Human Resources Council	www.culturalhrc.ca
CIMA	Canadian Independent Music Association	www.cimamusic.ca
CINARS	Conférence Internationale des Arts de la Scène/International Exchange for the Performing Arts	www.cinars.org
CITT	Canadian Institute for Theatre Technology	www.citt.org
CMA	Chamber Music America	www.chamber-music.org
CMA	Country Music Association	www.cmaworld.com
CMPA	Canadian Music Publishers Association	www.musicpublishercanada.ca
CMRRA	Canadian Musical Reproduction Rights Agency	www.cmrra.ca
CMW	Canada Music Week	www.cmw.net
COCA	Canadian Organization of Campus Activities	www.coca.org
ConsERT	Consortium of Eastern Regional Theatres	www.consert.org
CP	California Presenters	www.calpresenters.org
CRA	Canada Revenue Agency	www.cra-arc.gc.ca
CSEME	Canadian Special Events	www.canadianspecialevents.com
CWA	Central Withholding Agreement	www.irs.gov/Individuals/International-Taxpayers/Central-Withholding-Agreements

DGC	Directors Guild of Canada	www.dgc.ca
ECMA	East Coast Music Association	www.ecma.com
EENC	European Expert Network on Culture	www.eenc.info
EFA	European Festivals Association	www.efa-aef.eu/en/festivals
ENICPA	European Network of Information Centres for Performing Arts	www.enicpa.info
FAI	Folk Alliance International	www.folk.org
FEO	Festivals and Events Ontario	www.festivalsandeventsontario.ca
FEQ	Festivals & événements Québec	www.attractionsevenements.com
FFEA	Florida Festivals and Events Association	www.ffea.com
FIM	International Federation of Musicians	www.fim-musicians.org
FMC	Folk Music Canada	www.folkmusiccanada.ca
GFA	Guitar Foundation of America	www.guitarfoundation.org
GMA	Gospel Music Association	www.gospelmusic.org
GMMQ	Guilde des musiciens et musiciennes du Québec	www.gmmq.com/en/node/1
IAFE	International Association of Fairs and Expositions	www.fairsandexpos.com
IAMA	International Artist Managers' Association	www.iamaworld.com
IATSE	International Alliance of Theatrical Stage Employees	www.iatse-intl.org www.iatse.net
IAVM	International Association of Venue	www.iavm.org

	Managers	
ICM	International Creative Management	www.icmpartners.com
IEBA	International Entertainment Buyers Association	www.ieba.org
IETM	Informal European Theatre Meeting	International Network for Contemporary Performing Arts www.ietm.org
IFACCA	International Federation of Arts Councils and Culture Agencies	www.ifacca.org
IFCM	International Federation of Choral Music	www.ifcm.net
IFEA	International Festivals and Events Association	www.ifea.com
IMA	Indie Managers Association	www.indiemanagers.com
IMMF	International Music Managers Forum	www.immf.com
IPAY	International Performing arts for Youth	www.ipayweb.com
IPN	Illinois Presenters Network	www.ilpresenters.org
IRCPA	International Resource Centre for Performing Artists	www.ircpa.net
IRS	Internal Revenue Service	www.irs.gov
ISPA	International Society for the Performing Arts	www.ispa.org
ITIN	Individual Taxpayer Identification Number	www.irs.gov/Individuals/General-ITIN-Information
ITN	Individual Tax Number	www.cra-arc.gc.ca/E/pbg/tf/t1261/README.html
JEN	Jazz Education Network	www.jazzednet.org
LAMC	Latin Alternative Music Conference	www.latinalternative.com

LAO	League of American Orchestras	www.americanorchestras.org
LPN	Louisiana Presenter' Network	www.lparts.org/presenters-network
MAPAM	Mid-Atlantic Performing Arts Market	www.papresenters.org
MIDEM	Marché International du Disque et de l'Édition Musicale	www.midem.com
MMF	Music Managers Forum	www.musicmanagersforum.ca
MPAC	Montana Performing Arts Consortium	http://mtperformingarts.org
MROC	Musicians' Rights Organization Canada	www.musiciansrights.ca
NACA	National Association for Campus Activities	www.naca.org
NAfME	National Association for Music Education	www.nafme.org
NAPAMA	North American Performing Arts Managers and Agents	www.napama.org
NCPC	North Carolina Presenters Consortium	www.ncpresenters.org
NCTA	National Council for the Traditional Arts	www.ncta-usa.org
NEA	National Endowment for the Arts	www.nea.gov
NEP	New England Presenters	www.nepresenters.org
NOA	National Opera Association	www.noa.org
NPN	National Performance Network	www.npnweb.org
NPR	National Public Radio	www.npr.org
NTCMA	National Traditional Country Music Association	www.ntcma.net
NXNE	North by Northeast	www.nxne.com
OAAS	Ontario Association of	www.ontariofairs.com

	Agricultural Societies	
OAPN	Ohio Arts Presenters Network	www.oapn.org
OC	Orchestras Canada	www.oc.ca
OMEA	Ontario Music Educators' Association	www.omea.on.ca
OCFF	Ontario Council of Folk Festivals	www.ocff.ca
OSAC	Organization of Saskatchewan Arts Councils	www.osac.ca
PAA	Performing Arts Alliance	www.paa.convio.net
PACT	Professional Association of Canadian Theatres	www.pact.ca
PAE	Performing Arts Exchange	www.pae.southarts.org
PAMS	Performing Arts Market in Seoul	www.pams.or.kr
PANNZ	Performing Arts Network New Zealand	www.pannz.org.nz
PGC	Playwrights Guild of Canada	www.playwrightsguild.ca
PRS	Performing Rights Society	www.prsformusic.com
RIDEAU	Réseau indépendant des diffuseurs d'événements artistiques unis	www.rideau-inc.qc.ca
RMAF	Rocky Mountain Association of Fairs	www.rmaf.net
ROSEQ	Réseau des organisateurs de spectacles de l'est du Québec	www.roseq.qc.ca
SAF	Southern Arts Federation	www.southarts.org
SDC	Stage Directors and Choreographers Society	www.sdcweb.org

SESAC	Society of European Stage Authors and Composers	www.sesac.com
SMG	Spectacor Management Group	www.smgworld.com
SOCAN	Society of Composers, Authors and Music Publishers of Canada	www.socan.ca
SPAF	Shanghai Performing Arts Festival	www.spafchina.com
SWPAP	Southwest Performing Arts Presenters	www.swpap.org
SXSW	South by Southwest	www.sxsw.com
TAMAC	Talent Agents and Managers Association of Canada	www.tamac.ca
TCG	Theatre Communications Group	www.tcg.org
TPAM	Tokyo Performing Arts Market	www.tpam.or.jp
USA	United Scenic Artists	www.usa829.org
VAN	Visual Artists Network	www.npnweb.org
WAA	Western Arts Alliance	www.westarts.org
WFA	Western Fairs Association	www.fairsnet.org
WGC	Writers Guild of Canada	www.writersguildofcanada.com
WIPO	World Intellectual Property Organization	www.wipo.int
WJPN	Western Jazz Presenters Network	www.westernjazz.org
WMC	Winter Music Conference	www.wintermusicconference.com
WME	William Morris Endeavor	www.wmeentertainment.com
WOMEX	World Music Expo	www.womex.com
WWE	World Wrestling Entertainment	www.wwe.com

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Robert Baird, President of Baird Artists Management, is now available for consultation and advice regarding Canadian and U.S. regulations and information for performers, agents/managers and performing arts venues. Mr. Baird has been in the performing arts for over fifty years and has had distinguished careers in education, publishing and musical theatre. He served on the Board of Directors (2008-2010) and was President (2011-2013) of the North American Performing Arts Managers and Agents (NAPAMA). He was Treasurer and Vice-President of Festivals and Events Ontario (FEO) and served on that Board on various committees (2010-2013). Mr. Baird received the Arts Northwest Coyote Award and the Performing Arts Exchange Mary Beth Treen Award in 2012. He is Chair of Team Agent Network (TAN) and APAP Showcase Coordinator.

Robert is a regular columnist in *International Musician: The Official Journal of the American Federation of Musicians of the United States and Canada* (Circulation 100,000+ Monthly) where he writes a monthly column entitled "Crossing Borders". The column focuses on what artists need to know to get into Canada or the United States. He also writes a monthly column entitled "Artist Manager's Toolkit" for *International Arts Manager*, based in London, England.

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